Message Text

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2.1

ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-03 H-02 INR-07 L-03

NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06

AID-05 EB-07 CIEP-01 TRSE-00 STR-04 OMB-01 CEA-01

COME-00 XMB-02 FRB-03 /082 W ----- 031100

R 230604Z JUL 75

FM AMEMBASSY SOFIA

TO SECSTATE WASHDC 9929

INFO AMEMBASSY BUDAPEST

AMEMBASSY BUCHAREST

AMEMBASSY BELGRADE

AMEMBASSY PRAGUE

AMEMBASSY WARSAW

AMEMBASSY BERLIN

AMEMBASSY MOSCOW

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E.O. 11652: N/A

TAGS: PFOR, EEWT, PINR, UR, BU

SUBJECT: SOVIET INVOLVEMENT AND ENCOURAGEMENT IN US-BULGARIAN

TRADE RELATIONS

REFS: A) SOFIA 1472; B) SOFIA 1416; C) SOFIA 1342

1. GENERAL MOTORS TEAM EXPLORING POSSIBILITY OF OPENING TRADE WITH BULGARIA TOLD EMBOFF THAT A RUSSIAN, (FNU) CHINCHENKO, WHO REQUIRED TRANSLATION TO AND FROM BULGARIAN, PLAYED CENTRAL ROLE IN DISCUSSION WITH AVTOPROM. CHINCHENKO, WHO WAS INTRODUCED AS CONSULTANT TO GENERAL MANAGER, SAT QUIETLY THROUGH FIRST OF MEETING BUT THEN TOOK OVER TO AUTHORITATIVELY LIST FIELDS IN WHICH AVTOPROM WOULD BE INTERESTED IN DOING BUSINESS WITH GM.

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2. RECENT EXAMPLES OF SOVIET ACTIVITY IN APPARENT ATTEMPTS

TO ENCOURAGE US-BULGARIAN COMMERCIAL RELATIONS ARE INTERCESSION OF AMBASSADOR DOBRYNIN IN VISIT BY PEPSICO PRESIDENT KENDALL (REFTEL A) AND SOVIET AMBASSADOR BAZOVSKII'S REMARKS TO AMBASSADOR HERZ ON DESIRABILITY OF AMERICAN PARTICIPATION IN THIRD METALLURGICAL COMPLEX AND ON KAISER INDUSTRIES (REFTEL B). IN ADDITION, SOVIETS PRESENT IN SILISTRA AREA URGED BULGARIANS TO ACCEPT AMERICAN BID ON AGROINDUSTRIAL PROJECT (REFTEL C) AS IT WAS "BEST", ACCORDING TO REPRESENTATIVES OF AMERICAN FIRM BIDDING ON PROJECT.

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Message Attributes

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Concepts: TRADE, MEETINGS, BUSINESS FIRMS, FOREIGN INVESTMENTS

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Subject: SOVIET INVOLVEMENT AND ENCOURAGEMENT IN US-BULGARIAN TRADE RELATIONS

TAGS: PFOR, EEWT, PINR, UR, BU, US, GENERAL MOTORS, (CHINCHENKO)

To: STATE

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